

SUN CAPITAL partners, inc.

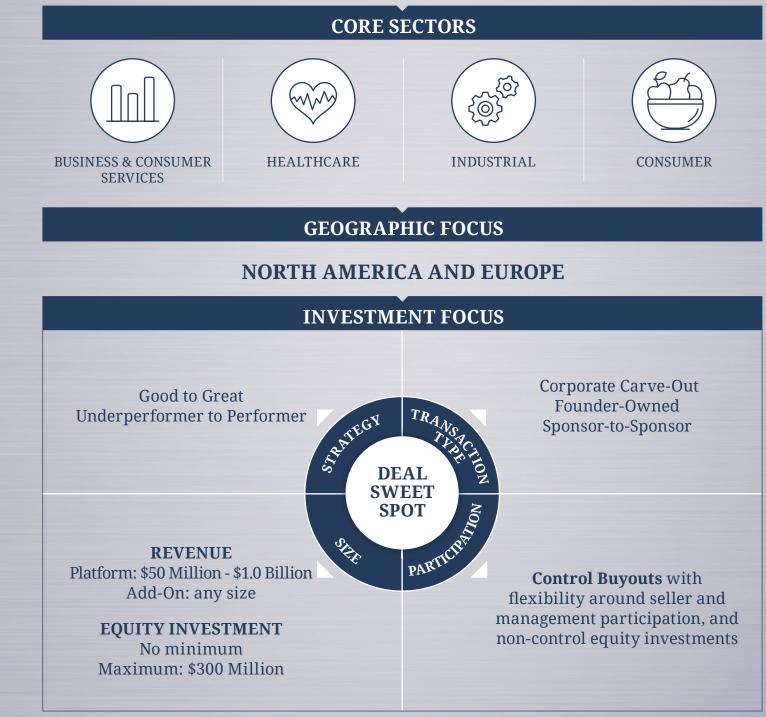
# **2020 MID-YEAR HIGHLIGHTS**

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## **2020 MID-YEAR REVIEW**

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PLATFORM ACQUISITIONS	» 3
ADD-ON ACQUISITIONS	» 5
EXITS	» 3
CAPITAL INVESTED	» \$361 Million
FINANCINGS COMPLETED	» \$296 Million

**2020 MID-YEAR HIGHLIGHTS** 

# **DEAL SWEET SPOT**

## Defensible businesses in growing markets with tangible performance improvement opportunities.

# **2020 PLATFORM ACQUISITIONS**

Headquarters **Transaction Type** WEST -----Newport Beach, CA Founder-Owned DERMATOLOGY Sector A FAMILY OF DERMATOLOGY PRACTICES Strategy (Good to Great Healthcare Services

#### **Business Description**

West Dermatology is the largest provider of dermatology services in the Western U.S. and 5th largest nationally, operating 50+ locations across California, Nevada and Arizona.





′ESC@M	<b>Headquarters</b> Havant, UK	<b>Transaction Type</b> Corporate Carve-Out
nal & Rescue	<b>Strategy</b> Good to Great	Sector General Industrial

#### **Business Description**

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WesCom Signal & Rescue is a global leader in visual signalling and safety products for the marine and defence end markets.

WesCom is one of the most highly recognised and trusted names in the production of mission-critical, non-discretionary, pyrotechnics products with leading brands including PainsWessex, Comet and Oroquieta that operate in a highly regulated market.

Simply the Best Place to Buy a Mattress	<b>Headquarters</b> Livermore, CA	<b>Transaction Type</b> Founder-Owned
	<b>Strategy</b> Underperformer to Performer	Sector Consumer

#### **Business Description**

Mancini's Sleepworld is a mattress retailer serving the Northern California market. With approximately 33 locations Mancini's sells leading brand mattresses and other sleep products such as adjustable bed frames.





Excel Industrial		feather Cblack	MATA MILIC Mataz
Electronics, Inc.			C
<b>Industry:</b> Industrial Technology		<b>Industry:</b> Consumer	<b>Inc</b> Healthc
<b>Acquired by:</b> Unico Technologies Group	A	<b>cquired by:</b> Dreams	Acqu Simply S
We a	ire acti	vely looking for for our curr	
Company		Sector	r



# **2020 ADD-ON ACQUISITIONS**

#### RAZZO & CI GROUP

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**PLAINSBORO** DENTAL ARTS

> Plainsboro **Dental Arts**



Plastik-Tranzit

dustry: care Services

Industry: Healthcare Services

uired by: y Beautiful Smiles

Acquired by: Simply Beautiful Smiles

**Industry**: Packaging

Acquired by: Coveris

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POINT » Euilding Products
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## **2020 EXITS**

HOSTON	<b>Headquarters</b> Golden, CO	<b>Exit Date</b> April, 2020
Home Style Meals	<b>Type of Buyer</b> Strategic	Sector Restaurants

#### **Business Description**

Boston Market, which operates approximately 600 restaurants in 28 states, is a leader in the fast-casual restaurant category, providing time-pressed consumers with great-tasting, convenient meals.





FRANCH SE RESTAURANT CONCEPTS	<b>Headquarters</b> Omaha, NE	<b>Exit Date</b> May, 2020	
	<b>Type of Buyer</b> Strategic	Sector Restaurants	

#### **Business Description**

Franchise Restaurant Concepts Group owns and operates HuHot restaurants across the Midwest, including locations in Iowa, Nebraska, Kansas and South Dakota. HuHot Mongolian Grill is a fast growing restaurant concept in the United States that features create-your-own Asian stir-fry.

SCS SOFA · CARPET · SPECIALIST	<b>Headquarters</b> Sunderland, UK	<b>Exit Date</b> February, 2020	
	<b>Type of Buyer</b> Public Offering	Sector Retail	

#### **Business Description**

ScS Upholstery operates stores specializing in selling sofas in the middlemarket of the United Kingdom upholstery retail sector.



### **CURRENT PORTFOLIO\***

Allied Glass **Ames Taping Tools** Arrow Tru-Line C&K **ClearChoice Dental** Cotton Holdings Coveris European Flexibles Dreams **ESIM Chemicals** Flamingo Horticulture Flexitech Mancini's Sleepworld National Tree Company Simply Beautiful Smiles StonePoint Materials Trulite Glass & Aluminum Unico Technologies Group Vetrerie Riunite Group Wescom Signal & Rescue West Dermatology Windsor Fashions

+Partial list of portfolio companies. To view all current Sun Capital portfolio companies please visit www.suncappart.com

### **FIRM OVERVIEW**

In 2020, Sun Capital Partners, Inc. celebrates 25 years of investing; identifying companies' untapped potential, and accelerating value through operational excellence. Since 1995, Sun Capital has invested in more than 375 companies worldwide with revenues in excess of \$50 billion across a broad range of industries and transaction structures. Over the quarter century, the Firm has built a reputation as a trusted partner recognized for its investment and operational experience, including particular expertise in Business and Consumer Services, Healthcare, Industrial and Consumer sectors. Sun Capital has offices in Boca Raton, Los Angeles and New York, and an affiliate with offices in London.

### **OUR 25<sup>TH</sup> ANNIVERSARY**

#### Watch Our Story https://suncappart.com/25thanniversary/



### SENIOR TRANSACTION TEAM

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